Stabilized Proforma

Home 1 Apartments - Corbin, KY11-BR apartments2615 Cumberland Falls Hwy, Corbin, KY165 Studio apartments166Total apartments

1-BR Rent: \$1,250.00 \$1,300.00 \$1,350.00 **Studio Rent:** \$1,000.00 \$1,050.00 \$1,100.00 **INCOME** Year-1 Year-2 Year-3 Scheduled Market Rent \$1,995,000.00 \$2,094,600.00 \$2,194,200.00 Less: Vacancy 20%, 10%, 5% -\$399,000.00 -\$209,460.00 -\$109,710.00 Less: Concessions .50% -\$9,975.00 -\$10,473.00 -\$10,971.00 Less: Non-Revenue Units & Bad Debts 1.5% -\$29,925.00 -\$31,419.00 -\$32,913.00 **NET RENTAL INCOME** \$1,556,100.00 \$1,843,248.00 \$2,040,606.00 Plus: RUBS/ Fees/ Processing Income 3.5% \$69,825.00 \$73,311.00 \$76,797.00 Plus: Pet fees Income \$8,400.00 \$10,500.00 \$12,000.00 Plus: Coin Laundry Income \$38,400.00 \$43,200.00 \$45,600.00 TOTAL OPERATING INCOME \$1,672,725.00 \$1,970,259.00 \$2,175,003.00 **EXPENSES** Administrative @\$300-\$320-\$340/unit per year \$49,800.00 \$53,120.00 \$56,440.00 Advertising & Promotion@\$200-\$220-\$240/unit per \$36,520.00 \$39,840.00 \$33,200.00 \$66,000.00 Payroll \$60,000.00 \$63,000.00 Repairs & Maintenance/Turnover \$33,000.00 \$36,000.00 \$40,000.00 Management Fees@3% \$59,107.77 \$65,250.09 \$50,181.75 Utilities - Electric/Gas \$84,000.00 \$90,000.00 \$96,000.00 Utilities - Water/Sewer \$78,000.00 \$84,000.00 \$90,000.00 **Contracted Services** \$29,880.00 \$35,856.00 \$40,213.50 Real Estate Taxes \$84,000.00 \$90,000.00 \$96,000.00 \$57,000.00 Insurance \$51,000.00 \$54,000.00 **TOTAL EXPENSES** \$553,061.75 \$601,603.77 \$646,743.59 **NET OPERATING INCOME** \$1,119,663.25 \$1,368,655.23 \$1,528,259.41 \$152,825.94 10% reseve \$111,966.33 \$136,865.52 Annual Amount available for Debt Service \$1,007,696.93 \$1,231,789.71 \$1,375,433.47

Rent components of total Monthly rent: Rent is ~75% (\$749 - location, fully furnished, amenities apartment) Water/Electric/ Sewer/Pest control/ Trash/ Internet ~25% (\$251)

^{*}Stabilization is @ 80% occupancy, achieved end of year-1.